

**EXPRESSION OF INTEREST
For
EMPANELMENT OF CONTRACTORS FOR SAND
EXCAVATION IN TELANGANA STATE**

Feb 2025

Issued By:

Telangana State Mineral Development Corporation Ltd .,
3rd floor, HMWS&SB Building, khairatabad, Hyderabad

Website: tgmdc.telangana.gov.in

Table of Contents

BACKGROUND	3
Objectives of EOI :	4
PROJECT DETAILS	7
Scope of Work	7
INSTRUCTIONS TO AGENCIES	8
EOI Issuing Authority	5
Tentative Calendar of Events	6
Eligibility Criteria	9
EOI SUBMISSION GUIDELINES	12
Submission of Cover Letter	12
Form EC1 - General Information	13
Technical Proposal	Error! Bookmark not defined.
Form EC2 - Financial Details	17
Form EC3 – Previous Installation Information	Error! Bookmark not defined.
Commercial Bid Format	18
Product based Solution - Part A	Error! Bookmark not defined.

BACKGROUND

The Telangana State Mineral Development Corporation Ltd (TGMDC) is nodal agency for managing sand related operations in Telangana State. TGMDC Monitors the daily sand orders and dispatches through robust IT platforms and network of department officials. At various levels of sand order , loading, dispatches and delivery , the corporation is monitoring with various interventions. In the current process , TGMDC identifying the excavation contractors to excavate and load the sand to the authenticated vehicles at sand stock yards. TGMDC monitoring day wise quantity for loading to the transportation vehicles and monitoring on delivery of sand at various delivery locations. TGMDC ltd also taking various measurements to reduce the gap between demand and sale. In the existing process few of the contractor unable to reach the targets the TGMDC and unable to excavate and load as per the demand from TGMDC. Corporation also identified other challenges during the excavation and loading process by contractors, to overcome this challenges and readiness to face any kind of situation for reduce market demand in some special conditions Corporation is seeking proposals from various contractors for empanelment with TGMDC Ltd to provide the service on the hiring of services basis for excavation and transportation at sand reach areas. This will also helps to district administration to monitor the sand excavation process in a proper way by controlling the artificial demand in open market

Objectives of EOI :

1. Empanelment of agencies for providing Electronic weighbridges at TGMDC stockyards of various locations across the state
2. Based on the requirement/ identification and starting sand operations at sand stockyards of TGMDC Ltd need to setup the required machinery
3. Desiltation of Sand and transportation same quantity of sand to nearby Stockyard (Bidder has to identify Stock yard near to motorable road) and again loading of sand into the Lorries at Stockyard.
4. Arrangement of vehicles for excavation and transportation
5. Monitoring on sand loading process and follow the directions of TGMDC staff
6. Follow the deadlines assigned by TGMDC officials
7. Arrange of lands and laying road access to the stock yards
8. TGMDC Ltd have the discretion to empanel any no.of the agencies
9. Reduce the artificial market demand on sand availability

EOI Issuing Authority

The Vice Chairman& Managing Director, Telangana State Mineral Development Corporation Limited (TSMDC) invites through Expression of Interest from the contractors for providing the services of excavation of sand and transportation at sand stock yard areas.

Name of the work: sand excavation for sand reach area and transportation to sand stock yard and maintenance of stock yard operations.

In order to provide the information in brief for the convenience of the agencies, certain salient features of the EOI are furnished hereunder: (However, the tenderers are requested to rely upon only on the detailed information as provided in the tender document under relevant heads).

The successful participants shall be referred as "Supplier/Agency".

S. No.	Item	Description
1	EoI Title	Empanelment of sand excavation for sand reach area and transportation to sand stock yard and maintenance of stock yard operations
2	Contact Email	tgmdcltd@gmail.com
3	Contact Details	Shri N.Yellaiah, GM(S&M)
4	Website	Tgmdc.telangana.gov.in
5	EoI Document Fee	Rs.10,000/- Rupees Ten Thousand Only.
6	EMD	Rs.2,00,000/- In words Rs.Two Lakhs, D.D to be drawn in favor of The Vice Chairman & Managing Director, TSMDC Ltd
7	Submission Mode	The documents should submit in sealed at O/o TGMDC Ltd, 3 rd floor, HMWS&SB, Khairatabad, Hyderabad Should submit in 2 separate sealed covers and sealed cover should written by :

		Cover 1: PQ& Technical Proposal Cover 2: Commercial Proposal
--	--	---

Tentative Calendar of Events

S. No.	Milestone	Date
1	Release of Expression of Interest (EOI)	21.02.2025, 03:00PM
4	Due date for submission of queries to EOI	23.02.2025, 05:00PM
5	Last date for Submission of Response to EOI	28.02.2025, 05:00PM
6	Opening of EOI Responses	28.02.2025, 06:00PM
7	Declaration of Shortlisted Firms	01.03.2025, 05:00PM

PROJECT DETAILS

Scope of Work

This EoI aims to empanel the agencies/contractors to Excavation of sand at sand reach areas and transportation of sand to stock yard and maintain stock yard operations across various locations in Telangana State

Name/Scope of the work:

1. Excavation of sand from the sand reach areas , transportation of sand to sand stock yard area and maintain stock yard operations
2. Setup required machinery as per the directions of TGMDC officials
3. Provide required space for maintenance of stock at stock yards
4. Monitoring and Control the vehicles waiting for sand loading
5. Coordinate with TGMDC staff on availability of sand at stock yard and loading of sand to the transportation vehicles
6. Follow the targets assigned by TGDMD officials
7. If required need to provide additional machinery and vehicles for excavation and transportation process at stock yards.
8. The contractor should deploy 2.6 MT capacity of bucket for excavators
9. The contractor should provide 26 MT capacity of tippers for transportation of sand
10. Contractor should be able to excavate and transport the sand with a minimum of double the quantity of existing extraction and transportation or based on the demand in the market, whichever is more.
11. The work allocation can be done based on the capability of the contractor, the capability of the contractor will be empanel on details provided in the proposal on the availability of vehicles with the contractor.

Period of the work:

12 Months from date of empanelment

Instructions to Agencies

1.0 PREAMBLE

- 1.1 This EOI document is intended to empanel the agencies give a general description of nature of the work and the quality envisaged for the materials, workmanship and the finished work. It is not intended to cover the minute details. The work shall be executed in accordance with the best modern practices and to the complete satisfaction of TSMDC.
- 1.2 The information given in this EOI document is given in good faith and meant to serve as a guide to enable the intending agencies to submit their EoI Documents on item rate basis. It is imperative that the agency shall obtain and examine all data, information and particulars required for the satisfactory execution of the work covered under the scope of this tender.
- 1.3 This is not agreement to provide the work allocation to the participated agencies in EoI process, TGMDC Ltd has sole authority to empanel the agencies, if any agency attempts to any malpractices in any form , TGMDC Ltd solely rejects the proposal of that agency without notice issuance.

2.0 EXAMINATION:

- 2.1 The agencies shall carefully examine the EoI documents.
- 2.2 The agencies shall be deemed to have obtained all information as to risks, contingencies, responsibilities and other circumstances which might influence or affect his/their EoI and the progress and performance of the contract and have taken into account all conditions and matters that may affect his/their works and cost thereof.
- 2.3 The agencies shall be deemed to have visited the site and its surroundings and have carefully examined and have satisfied about the existing site conditions, available infrastructure and local facilities etc., and have quoted the rates, taking into consideration all such conditions and matters, which may, in any way, affect work and the cost thereof.
- 2.4 The agencies shall be deemed to have been acquainted with all Government taxes, laws, statutes, regulations, levies etc., and other charges relating to the work at site. The rates submitted by the agencies shall include all Government taxes, levies and other charges relating to work at site. Income Tax and Works Contract Tax(Service Tax), if leviable, shall be borne by the Tenderer, and shall be included in the rates.
- 2.5 Any neglect or omission or failure on the part of the agencies in obtaining necessary and reliable information upon the foregoing or any other matter affecting the tender shall not absolve him/them of any risk or liabilities or responsibilities for completion of the entire work in accordance with the terms and conditions of Tender Documents.

3.0 Discrepancies and Adjustment of Errors

- 3.1 In case of lack of clarity in figures quoted by the agencies, the rates **submitted in words will be considered** ignoring the rates quoted in figures. And if there is discrepancy between the rate quoted and the amount worked out by the agencies, then the **rate submitted will be taken as correct** and the value will be arrived at based on the quantities stipulated in the tender.

4.0 Acceptance of EOI / Empanelment

- 4.1 Acceptance of EOI by the TGMDC will be communicated by Telegram/Fax/Courier Service, by Registered letter or E-Mail.
- 4.2 Empanelment on submitted EOI document based on the eligibility with TGMDC as per the norms and conditions mentioned in the tender document.
- 4.3 TGMDC Ltd will pay to contractor as per prescribed rates to the agency based on execution of work :
- 4.4 The rates quoted shall be all inclusive covering the cost of personnel, equipments, materials, escalations (as provided in the tender) and all other facilities and operations necessary for the satisfactory completion of the work and shall be inclusive of all charges for handling, transport, lead, lift, labour housing, sanitary and medical facilities for labour, construction, tools and plant, electric power and water, workshop, insurance, payment of taxes and duties, watch & ward arrangements etc., and all other expenses of every description which under the contract are to be borne by the CONTRACTOR.
- 4.5 The Corporations shall pay price is Rs.97/- per MT (Rs.33.50 for excavation and loading charges for machinery at Reach, Rs.4.70 for formation of Ramps and maintenance of Roads, Rs.25.30 for transportation charges for the Tippers of sand from reach to stockyard and Rs.33.50 for loading cost of sand from Stockyard to lorries. The said cost is inclusive of all taxes.

Corporation will empanel the contractor based on the submission of proposal, based on eligibility corporation will empanel , and whatever the work is allocated by the corporation shall have to be delivered and the payment shall be made peace rated.

Eligibility Criteria

TGMDC Ltd invited EOI for empanelment of agencies , with the following Pre-Qualification criteria

S. No .	Pre-Qualification Criteria	Description	Supporting Documents	Forms
1.	Legal Entity	The Bidder must be registered under Indian companies registration act/Proprietorship such registration should be valid as on bidding date	i. Certificate of Registration ii. RoC certificate to be enclosed. iii. Copies of GST & Service Tax Registration certification & iv. Copy of PAN Card	Form EC-1
2	Similar experience	The contractor should execute at least one similar with not less than excavation 5 Lakh MT in last 5 years.	The Bidder should furnish proof to support their claim. Work order copies from the clients	Form EC-3
3		Contractor should have at least 5 excavators 10 tippers	Vehicle Registration copies	
4	Non-Block listing	The Bidder should not be block listed by state government/Central government/PSUs	Self -Certification by Bidder	
5	Turn Over	The Contractor should have 3 Cores of average turnover in last 3 financial years FY 2021-22 FY 2022-23 FY 2023-24		
6		Contractor should have valid GST and PAN card		

Important Note:

1. Consortium bidding is not permitted.
2. All the relevant EC(Eligibility Criteria) forms are to be submitted.
3. The bidder should upload all the required documents with clear visibility, avoid missing documents and avoid bidding mistakes. In such cases, TGMDC reserves its right in seeking clarification from the bidder and may disqualify the bidder for the bidding mistakes, missing

documents and for the documents that are not clear.

4. Relevant supporting documents (ink signed) should be submitted to the office address of Telangana State Mineral Development Corporation Ltd. (TGMDCL) and as & when requested by the EOI issuing authority without fail otherwise the bid is liable to be treated as "non responsive".
5. An undertaking from bidder is required stating that they would facilitate the department on regular basis with the technology/product updates and extend support.
6. The Bidder shall have sufficient technical expertise, relevant experience and requisite infrastructure to execute the project.
7. Local Presence: Preference will be given to the Bidder having a Local Office & Development Team in Hyderabad. Self-certified Address on Letterhead to be submitted.
8. Based on the qualified agencies only will be shortlisted for next stage of evaluation , agencies which are not qualified in PQ criteria will be not be evaluated further

Empanelment Criteria:

The empanelment criteria will be done based on the satisfactory submission of documents by the agencies, department officials will verify the documents submitted, the evaluation will be done on 2 stages:

1. PQ evaluation

2. Commercial Evaluation

In stage 1 , the PQ and technical details will be evaluated based on the documents submitted , after evaluation in stage 1, will be open commercial proposal , based on the cost submitted by agencies , department will identify the agencies for empanelment.

The work will be assigned based on company eligibility and scope of work available , If corporation satisfies with capacity of contractor to execute the work.

EOI SUBMISSION GUIDELINES

Submission of Cover Letter

To The Vice Chairman & Managing Director TGMDC Ltd 3rd Floor, HMWS&SB, Khairatabad, Hyderabad	From: <<Name of Company>> <<Address of the Company>>
---	---

Ref.No.-----

Subject: Submission on the proposal towards "**Empanelment of sand excavation for sand reach area and transportation to sand stock yard, Loading at Stock yard for commercial vehicles and maintenance of stock yard operations in Telangana State.**

Sir,

We have examined the **Empanelment of sand excavation for sand reach area and transportation to sand stock yard, Loading at Stock yard for commercial vehicles and maintenance of stock yard operations in Telangana State** document and we submit our proposal declaring all the information and statements made in this proposal are true and we accept that any misrepresentation will lead to disqualification.

Following details submitted:

1. Legal Status of the Company. (RoC, GST and PAN copies)
2. Technical Proposal Details
3. Financial Turnover Details for the past 3 Financial years from Similar Business. (Audited Balance sheets, PL Statement, CA Certificate Attached).
4. Previous client Information
5. Non-Blocklisting letter
6. GST Copy
7. PAN Card Copy
8. Project Commercial Details.

Date & Place:
Stamp

Signature of Authorized signatory &

Note: To be submitted on the letterhead

Form EC1 - General Information

S. No.	Description	Supporting Documents with page nos.
1	Name of the Company	
2	Date of Incorporation (Registration Number & Registering Authority) GST No., PAN No.	
3	Registration No	
4	Nature of Business	
5	Address of the Registered Office	
6	Date of Commencement of Business	
7	Name & e-mail id, phone number, fax of the Contact Person	Mobile No: Fax: Email
8	Web-Site if any	
9	Certification details (if any) (valid documents to be submitted)	
10	Previous Client Information	
11	Year wise Turnover : F.Y 2021-22 F.Y 2022-23 F.Y 2023-24	

We hereby declare that our proposal submitted in response to this EOI is made in good faith, and the information contained is true and correct to the best of our knowledge and belief

Sincerely,

Name

Title

Signature

Form - D

DETAILS OF MACHINERY, EQUIPMENT AND VEHICLES AS PER CLAUSE

Sl. No	Name of the Machinery	No. of Vehicles	Capacity Specification	Owned or Lease	Remarks
1	Excavators				1. All Bidders are requested to submit an undertaking on Non-Judicial Stamp Paper stating that they possess either on ownership basis or Hire basis, the required machinery as specified in Tender Document. 2. The Successful bidder shall furnish documentary evidence of possession of machinery either on ownership basis or Hire basis as specified in the EOI document before empanelment process.
2	Mobile Water Tankers				
3	Tippers				

**SIGNATURE OF BIDDER WITH
DATE AND STAMP**

DETAILS OF SIMILAR NATURE OF WORK DONE DURING THE PAST FIVE YEARS BY THE BIDDER

(To be in separate sheets and included in Part 1 of the tender)

NAME OF THE WORK: Excavation of sand and transport same quantity of sand to nearby Stockyard (Bidder has to identify Stock yard near to motorable road) and again loading of sand into the Lorries at Stockyard

NAME OF THE BIDDER:

A. WORKS EXECUTED IN CASE OF INDIVIDUAL BIDDER/ FIRM/ COMPANY DURING LAST 5 YEARS (i.e.,2019-20, 2020-21, 2021-22 to 2023-24)

Full postal address of the client and description of the work	Value of contract.	Qty. extracted	Scheduled completion as per contract	Date of commence - ment	Date of Comple- tion	Reason for delay if any

NOTE: The certificates of works executed shall be enclosed.

B. QUANTITIES OF WORK EXCAVATED IN THE LAST 5 YEARS

Year	Name of the Work	Name of the Completion work	Quantity excavated	Remarks
2019-20				
2020-21				
2021-22				
2022-23				
2023-24				

NOTE: The certificates of quantities excavated shall be enclosed

DATE SIGNATURE OF BIDDER WITHSEAL

. Information on Bid Capacity: (works for which bids have been submitted and works which are yet to be completed) as on the date of bid submission.

(a) Existing commitments and on-going construction works:

Description of works	Place & State	Contract No & Date	Name & Address of Employee	Value of Contract (Rs. In Lakhs)	Stipulated period of completion	Value of works remaining to be completed (Rs. Lakhs)*	Anticipated Date of completion
1	2	3	4	5	6	7	8

- *Enclose certificate(s) from Engineer (s) –in-charge for value of work remaining to be completed.*

(b) Works for which bids already submitted & likely to be awarded – expected additional commitment.

Description of Work	Place & State	Name & Address of Employer	Estimated Value of works (Rs. Millions)	Stipulated period of completion	Date when decision is expected	Remarks, If any
1	2	3	4	5	6	7

Form EC2 - Financial Details

S. No.	Financial Years	Overall Turnover Details Rs.	Revenue from Similar Business Rs.	Networth Rs.
1	FY 2021-22			
2	FY 2022-23			
3	FY 2023-24			

Note:

1. Duly signed by Statutory Auditor
2. Audited Balance sheet and Profit & Loss account statement for the last 3 audited financial years shall be submitted as supporting evidence

Place:

Date:

Signature of Bidder & Stamp

Commercial Bid Format

Name of the Bidder:

Name of the Project:

FIN-I-Commercial form

Description	Capacity	Rate in Rs.	
		In Figures per MT	In words per MT
Excavation and Loading at reach..(Bucket Capacity)	2.6 MT	33.50	Thirty Three Rupees and Fifty Paia
Preparation of roads, ramps & Maintenance.	1.5 to 2.5 KMs	4.70	Four Rupees and Seventy Paia
Transportation of sand from source to stockyard. (Tipper Capacity)	26MT	25.30	Twenty Five Rupees and Thirty Paia
Loading cost of sand from stockyard to lorries.(Bucket Capacity)	2.6 MT	33.50	Thirty Three Rupees and Fifty Paia
Total		97.00	Ninety Seven Rupees

Note:

1. The Contractor should submit the proposal for the above indicated cost only, if any deviation will not be consider for further process.
2. The contractor should submit declaration statement for accepting above indicated cost
3. All other tasks pertinent to the project even though may not have been mentioned in the bid document are assumed to have been included in the work.
4. Deduction of taxes at source will be made as per applicable laws from the payments to be made to the bidder.
5. The Proposal inclusive of all installation and transportation charges to the mentioned locations.

Date

Signature of Bidder & Stamp

Submission of Cost Acceptance Letter

To The Vice Chairman & Managing Director TGMDC Ltd 3rd Floor, HMWS&SB, Khairatabad, Hyderabad	From: <<Name of Company>> <<Address of the Company>>
---	---

Ref.No.-----

Subject: Submission on the proposal towards "Empanelment of sand excavation for sand reach area and transportation to sand stock yard, Loading at Stock yard for commercial vehicles and maintenance of stock yard operations in Telangana State .

Sir,

We have examined the EoI for **Empanelment of sand excavation for sand reach area and transportation to sand stock yard, for commercial vehicle and maintenance of stock yard operations in Telangana State** document and we accepting and submitting our proposal declaring for accepting the cost terms as like following table :

Description	Capacity	Rate in Rs.	
		In Figures per MT	In words per MT
Excavation and Loading at reach.(Bucket Capacity)	2.6 MT	33.50	Thirty Three Rupees and Fifty Paisa
Preparation of roads, ramps & Maintenance.	1.5 to 2.5 KMs	4.70	Four Rupees and Seventy Paisa
Transportation of sand from source to stockyard. (Tipper Capacity)	26MT	25.30	Twenty Five Rupees and Thirty Paisa
Loading cost of sand from stockyard to lorries.(Bucket Capacity)	2.6 MT	33.50	Thirty Three Rupees and Fifty Paisa

Total		97.00	Ninety Seven Rupees
--------------	--	--------------	----------------------------

Date & Place:
Stamp

Signature of Authorized signatory &

---End of Document---